

HARNESSING TECHNOLOGY TO IMPROVE

SPINE CARE

Yosi Weitzman, Founder

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Dreal[®] Technology Overview

Dreal[®] Technology: the Power of the Curve

Key Attributes:

- Safe and effective neural decompression "around the corner"
- Healthy tissue preservation
- Cervical-to-sacrum solutions
- Indications for Use: "The Dreal® is intended to cut bone in neurosurgical and spinal applications"

Formative Principle



See it live:

Lumbar MIS Tubular Decompression including contralateral and ipsilateral passes



Dreal[®] Technology: the Power of the Curve

Clinical importance: "Most lumbar foraminal stenosis existed outside the pedicle's center⁽¹⁾ and was rarely noted in the pars

region" <u>Murata et.al</u>

(1) Cannot be reached by standard tools without compromising the facet joint





Watch animation

Dreal[®]: **Clinically and Commercially Validated in > 2,000 cases**

Spinal Region	Case Type	US Cases/yr	Device POC?	
Cervical	Anterior Cervical Corpectomy <u>Procedure video</u>	25,400	Yes	
	Anterior Cervical Discectomy and Fusion <u>Procedure video</u>	280,500	Yes	
	Posterior Cervical	51,900	Yes	
	Cervical Disc Replacement	31,700	Yes	
Thoracic	Thoracic Decompression and Fusion	51,600	Yes	
Lumbar	Lumbar Disc Replacement	2,190	No	
	Lumbar Fusion Procedure video	378,600	Yes	
	Lumbar Decompression Procedure video	300,500	Yes	

Peer-Reviewed Post Marketing Publications and Presentations

ernational Journal of Spine Surgery, Vol. 12, No. 4, 2018, pp. 498-509 https://doi.org/10.14444/5061 Dinternational Society for the Advancement of Spine Surgery

Suitability of Administrative Databases for Durotomy Incidence Assessment: Comparison to the Incidence Associated With Bone-Removal Devices, Calculated Using a Systemic Literature Review and Clinical Data

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ABSTRACT

Background: Durotomy is a major complication of spinal surgery, potentially leading to additional clinical complications, longer hospitalization, and increased costs. A reference durotomy incidence rate is useful for the evaluation of the safety of different surgical aspects. However, the literature offers a wide range of incidence rates, complicating this comparison. Theoretically, a reference incidence value can be extracted from administrative databases containing a large number of procedures. However, it is suspected that these databases suffer from underreporting of complications. This study aims to evaluate durotomy incidence using several large-scale databases and to assess the ability to use it as a reference by comparison to durotomy incidences directly associated with 4 bone removal devices, including the commonly used high-speed drill.

Methods: Durotomy overall incidence was estimated from several tive databases using different methods: Durotomy overall inclusion was called in the inclusion of a solution of the inclusion of the inclus derived using literature meta-analysis, and the inciden ted using clinical data. Results: The incidence range of calculated incidence of durotomy for the studied devices as 0.4-2. ommonly used high speed drill combined with Kerri thes. Since hone-removal devices are just one of the possib causes of dural tears, the general incide e d to be higher than the incidence associated with the devices, ye even the maximal estimation, 3.5%, was only slightly higher, suggesting that the speculation of underreporting of dural tears to these databases is probably true, as also supported by the mostly higher incidences reported in the literature. Conclusions: Hospital administrative databases seem to show a lower-than-reasonable incidence of durotomy uggesting possible underreporting. Researchers should therefore use this tool with caution. Reduction of the absolute durotomy incidence by approximately 2.5% can be achieved by improving the safety of bone-removal devices.

Complications

Keywords: incidental dural tears, durotomy, tissue-removal devices, high-speed drill

INTRODUCTION

The dura mater encloses the brain, spinal cord, cauda equina, nerve roots, and cerebrospinal fluid (CSF). A durotomy, or dural tear, can occur during spinal surgery, requiring a water-tight dural closure in order to prevent a CSF leak. Without adequate treatment, CSF leak can lead to clinical complications such as pseudomeningocele, meningitis, and re-operation.1-3 In addition, durotomy often leads to longer hospitalization and increased costs.4,5

A reference durotomy incidence rate is useful for evaluating the safety of different surgical aspects,

such as surgical devices and alternatives. However, the overall incidence of dural tears varies between different studies, from 0.5 to over 16%, 3,6-10 and in some studies even as high as 40%.11 This wide variation is a result of many factors, such as the number of cases reviewed, patient age, sex and medical record, the complexity of the procedures performed, surgeon experience, and the number of institutions surveyed.^{4,8,10,12,13} Large-scale administrative databases, which include a very large number International Journal of Spine Surgery, Vol. 13, No. 6, 2019, pp. 515-521 https://doi.org/10.14444/6069 ernational Society for the Advancement of Spine Surgery

A New High-Speed Shielded Curved Device Allowing Safe Posterior Thoracic Discectomy Through a Modified Transforaminal Thoracic Interbody Fusion Approach: **Technique Description and Case Series**

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ABSTRACT

Background: The appropriate approach for surgical removal of thoracic disc herniations is controversial. The posterior approach historically acquired a bad reputation due to high rates of neurologic deterioration subsequent to spinal cord manipulation. The anterior approach has consequently gained popularity but entails a larger magnitude of argery if open and is technically demanding if approached thoracoscopically. Approaching the thoracic disc posteriorly following unilateral facetectomy and pediculectomy was suggested in 1978. This study presents a technique for posterior unilateral thoracic discectomy through a hemilaminectomy, unilateral facetectomy, and hemipediculectomy, facilitated by a novel curved dorsally shielded high-speed device. Introducing the device ventral to the dural sac allows removal of calcified and soft disc fragments without relying on forceful manual maneuvers and avoiding manipulation of the spinal

Methods: The maximal disc protrusion side is approached thro unilateral facetectomy and hemipediculectomy removing the superior and fusion removal using the device. Pedicle fixation and fusion removal using the device. Pedicle fixation and fusion and fusion and hemipediculectomy removing the superior half of the pedicle a oraminally, allowing its Between June 2014 and racic discectomy applying the above approach. The a sected le D6 (1), D7 to D8 (1), D9 to D10 (1), D10 to D11 (3 D11 to D12 (4), and D12

Results: All patient rologic deterioration and all but 2 with pyramidal signs. All procedure were uneventful, without cars. None of the patients deteriorated neurologically. Average back pain visual analog scale scores decreased by 1.2, from 6.6 to 5.4. Average leg pain visual analog scale scores decreased by 2.2, from 6.6 to 4.4. Improvement was noted in Oswestry Disability Index scores and 6 SF-36 metrics.

Conclusions: The new curved device and approach allow for a faster, safer thoracic disc herniation removal Clinical Relevance: The proposed technique allows a safer treatment for thoracic disc herniations, reducing complication rates and improving patient outcome.

IOURNAL

New Technology

Keywords: discectomy, disc herniation, fusion, high-speed drill, posterior approach, thoracic

INTRODUCTION

Although the incidence of asymptomatic thoracic disc herniation (TDH) may be as high as 37%, as

shown in a magnetic resonance imaging (MRI) study on asymptomatic individuals,1 surgical treatment of TDH comprises between 0.15% and 4% of all disc operations.2,3 The improvement in diagnostic imaging abilities has led to more frequent and early-stage diagnosis of thoracic disc herniation. Removal of the disc is required when neurologic

deterioration occurs secondary to spinal cord compression The approach to thoracic disc excision remains controversial. The posterior approach, although familiar to most spine surgeons, lost favor when in a high percentage of surgeries neurologic deterioration

occurred.4 The transpedicular approach and the costotransversectomy approach allow posterolateral access by removing the facet joint and pedicle ipsilateral to the lesion5,6 or by removing a short segment of rib and the adjacent transverse process, respectively. These approaches provide posterolateral

https://doi.org/10.1007/s41669-020-00256-1 ORIGINAL RESEARCH ARTICLE Economic Analysis of Transforaminal Lumbar Interbody Fusion Surgery Utilizing a Curved Bone Removal Device

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PharmacoEconomics - Open

Abstract

Background Transforaminal lumbar interbody fusion (TLIF) represents a commonly performed spinal procedure that poses a significant financial burden on patients, hospitals and insurers. Reducing these costs, while maintaining efficacy, may be assisted by a new powered endplate preparation device, designed to shorten procedural time while offering positive impacts on other elements that contribute to the cost of care.

on other elements that controlute to the cost of care. **Objective** The aim of the study was to assess and compare the individual cost elements of TL+ procedures with and without the use of the device, to determine whether application of this technology trans ited into any matrial procedural savings. **Methods** The records of 208 single-level TLIF procedures in a since ospital were to towed. Surgical time, length of hos-pital stay, blood loss, infection rate, and other parameter (we're chipal of for the cases where the device was used (device group; n = 143) and cases which used set lard poly consol group, n = 65). The cost per unit of each element was derived from the literature, a under ess arces, hd th ho bitar's financial department. **Results** The analysis coverate a shorter surgery duration in the device group (23 min, after controlling for procedure year

and patient character t^{i} , statistically significant at p < 0.001) and lower complication and readmission rates (p = 0.67 and p=0.21, respectively) associated with the use of the device, leading to a statistically significant cost reduction of approximately 2060 US dollars (US\$) (p < 0.01).

Conclusion The study suggests that use of the device may lead to a cost reduction and shorter procedure without deteriorating the clinical outcome.

1 Introduction

The rate of spinal surgeries in the United States has

increased significantly over the past 30 years and contin-

ues to grow as new improvements are introduced [1, 2].

The number and proportion of older patients (>65 years of

age), individuals who are more prone to degenerative spinal

diseases, is expected to grow further [3], thus increasing

the overall expenditure on spinal surgeries. As reimburse-

ment policies shift from fee-for-service to bundled payment

models, there is a common incentive for insurers, hospitals,

and patients to reduce procedure cost while still maintaining

efficacy and safety. Clinical outcome is tightly linked with

procedure cost, as complications and readmissions can be costly to all stakeholders and have the potential to reduce or

In this study, we focus upon the key cost drivers of trans-

foraminal lumbar interbody fusion (TLIF), a spinal procedure

commonly performed in the USA [5]. Here we report our

experience with a new device (Dreal®, Carevature Medical

eliminate overall profit to the facility [4].

Key Points for Decision Makers

Spinal procedures are commonly performed, and their rate will continue to rise as the population ages.

Improving procedure outcome and reducing its cost can be beneficial to patients, hospitals and insurers.

Devices aiming to shorten procedure time and reduce complication rates, such as the studied device, may substantially reduce procedure cost.

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∆ Adis







Safety First!

0.15% of incidental Dural Tears (no neurological injury), compared to 3% (general incidence) - 12% (MIS) with all other manual or powered technologies [<u>Pflugmacher et.al]</u>



Patented Technology

Total filed applications - 41 Granted/allowed – 21 In preparation – 6

Carevature Core Competence



Areas of protection:

- Handheld devices (fixed-angle, flexible, articulating)
- Navigation
- Robotics



Click <u>here</u> for video

'Handheld' Product Line

Dreal[®] : Powerful. Versatile. Efficient.



Sterile-packed, Disposable, Shielded, Curved at the tip, High Speed technology for safe, targeted & efficient bone removal in the cervical, thoracic & lumbar spine

Dreal[®] : Full Portfolio



ART- Dreal[®] (next Generation, R&D Stage): An Articulated tip with Integrated Real-Time Visualization

Main characteristics:

- 3mm tip diameter
- Bone removal at 60,000RPM
- Tip bending range 0-90°
- Solid holding of tip-angle at any position
- Can remove bone while bending



Click <u>here</u> for video of Articulating Tip and Real-Time- Visualization

Robotic Decompression

UNMET Need: Nerve-Bone Interface

Current and future robots for BONE

Pedicle Screw Placement Knee-Joint Preparation





Current and future robots for SOFT TISSUE

General Surgery Gynecology Cardiology Urology



Today's Spinal Robots



- Do not participate in treatment of the underlying pathology (impinged nerve)
- Designed for tools and implants to avoid contact with neural tissue
- Offer accuracy of 1-2mm at best (rely on fluoroscopy-based imaging)
- Not suitable for neural decompression

Developing Robotic Decompression: Rationale

Marketing considerations

- Cost-compatible with hospital, outpatient and ASC settings
- Participation in 100% of surgical procedure
- Smooth transition from robotic to manual and back
- Small footprint, easy setup, intuitive to use

Technical and regulatory considerations

- Surgeon control
- Vision guidance
- Force sensing
- Pre-planning and navigation as surrogate

Proof of Concept

10 separate Animal and Cadaver Labs completed with 10 (4 IL, 6 US) individual

Surgeons



Click <u>here</u> to watch video



Proof of Concept Results

- "This could revolutionize spine surgery"
- "Well beyond my expectations"
- "Could use it tomorrow"



Question [1=poor, 5=best]	Avg	STD	
Please assess the viability of "vision-guided teleoperation" approach as a potential solution for Robotic Decompression	4.7	0.5	
Please assess the overall surgical outcomes	4.3	0.6	
Did the neural structures remain intact ?			
Was adequate decompression achieved?	3.9	0.7	
Overall satisfaction with the procedure	4.4	0.7	

Product Timeline







Click here to watch video

Comparable Exits

Company	Sector	TAM	Deal Size	Acquired By	
Carevature	Spine	1,000,000			
Mazor	Spine	400,000	\$1,700M	Medtronic	
Mako	Reconstructive Orthopaedics	1,500,000	\$1,650M	Stryker	
Mobius-Cardan*	Spine	400,000	\$500M	Stryker	
Blue belt Technologies*	Knee Arthroplasty	900,000	\$275M	Smith and Nephew	
Corindus	Angioplasty	900,000	\$1,100M	Siemens	

* Companies with no revenues prior to acquisition

carevalurerobotics

Current Status

Company Status as of Mid. September 2022

- The company ceased its operation
- Employees were released
- Essential activities (e.g. meeting IP deadlines) are maintained
- The company is submitting a liquidation motion to Israeli court
- Financial brief:
 - Outstanding liabilities ~\$400K
 - Cash ~\$120K
 - Inventory ~\$100K

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Restart Mechanism

- The court will appoint a trustee to liquidate the company's assets and serve all liabilities
- A proposal submitted to the court, which will cover the outstanding liabilities, is likely to be accepted
- All assets, physical and intellectual, of the company remains under its possession
- The timeframe for proposing, with minimal risk that the trustee will seek multiple competing buyers, is estimated by ~2 weeks

Restart Alternatives: Overview

- Each alternative stands for itself, and is somewhat overlapping with the other alternatives (e.g. management, IP, G&A)
- A combined program should not be represented by adding numbers of each separate alternative
- With the 'Legacy' alternative, sales can be maintained to an estimated level of ~\$300K next year, without rebuilding infrastructure

Alternative 1: Legacy Product Line

- Allows revenue generating based on existing customers of ~\$300K next year, with potential of expansion
- Maintains the regulatory approvals (FDA, CE)
- Maintains IP

Legacy Line Program	Q4-2022	Q1-2023	Q2-2023	Q3-2023	Q4-2023	Sub-total
Challenges/milestones:	CE MDD,			CE MDR		
	ISO audits			audit		
Headcount	\$92 <i>,</i> 954	\$92,954	\$92,954	\$92,954	\$92 <i>,</i> 954	\$464,770
Consulting	\$43 <i>,</i> 335	\$20,340	\$20,340	\$20,340	\$10,906	\$115,259
Regulation	\$11,000	\$0	\$0	\$0	\$11,000	\$22,000
IP	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$75,000
Manufacturing aids	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$15,000
US Operation	\$24,000	\$24,000	\$24,000	\$24,000	\$24,000	\$120,000
G&A	\$30,947	\$30 <i>,</i> 947	\$39 <i>,</i> 947	\$30,947	\$30,947	\$163,733
Total	\$220,236	\$186,240	\$195,240	\$186,240	\$187,806	\$975,762

Alternative 2: Robotics - First in Man Trials

- Will be the first platform to perform Robotic Decompression on humans
- Maintains current IP and develop new, relevant, IP

	Calendar Q1	Calendar Q2	Calendar Q3	Calendar Q4	
Robotics Program	R&D		V&V	FIM	Sub-total
Challenges/milestones:				FIM trials	
R&D	\$337,343	\$365,506	\$409,308	\$411,558	\$1,523,715
Headcount	\$176,887	\$176,887	\$195,283	\$195,283	\$744,340
Consultants	\$40,871	\$40,371	\$41,871	\$43,371	\$166,484
Equipment	\$3,000	\$3,000	\$3,000	\$3,000	\$12,000
Materials	\$12,600	\$3,000	\$3,000	\$3,000	\$21,600
Labs	\$0	\$30,875	\$46,313	\$46,313	\$123 <i>,</i> 500
IP	\$24,000	\$24,000	\$24,000	\$24,000	\$96,000
SAB	\$7,500	\$7,500	\$7,500	\$7,500	\$30,000
Clinical	\$0	\$0	\$0	\$0	\$0
Travel and entertainment	\$19,000	\$17,000	\$17,000	\$17,000	\$70 <i>,</i> 000
Other	\$53 <i>,</i> 485	\$62,873	\$71,342	\$72,092	\$259,792
G&A	\$33,844	\$33,844	\$42,844	\$33,844	\$144,375
Total	\$371,187	\$399,349	\$452,152	\$445,402	\$1,668,090



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